FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

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\* The Appendix does not form part of the financial statements.



#### DIRECTORS' REPORT

The Board of Directors ("the Directors") hereby submits their report together with the audited financial statements of LOLC Cambodia Plc. (formerly known as Thaneakea Phum (Cambodia) Ltd.) ("the Company") for the year ended 31 December 2015.

#### PRINCIPAL ACTIVITIES

The principal activity of the Company is to provide micro-finance services (deposit-taking and lending) to the rural population and micro-enterprises through its head office in Phnom Penh and its various branches in the Kingdom of Cambodia. Its corporate objective is to provide reliable and affordable access to financial services to micro-entrepreneurs.

#### FINANCIAL PERFORMANCE

The financial performance for the year ended 31 December 2015 is set out in the income statement on page 7.

#### BAD AND DOUBTFUL LOANS

Before the Company's financial statements were drawn up, the Directors took reasonable steps to ascertain that appropriate action had been taken in relation to the writing off of bad loans or making provision for bad and doubtful loans. The Directors have satisfied itself that all known bad loans have been written off and that adequate provisions have been made for bad and doubtful loans.

At the date of this report, the Directors are not aware of any circumstances, which would render the amount of the provision for bad and doubtful loans in the financial statements of the Company inadequate to any material extent.

#### ASSETS

Before the financial statements of the Company were drawn up, the Directors took reasonable steps to ensure that any assets that were unlikely to be realised in the ordinary course of business at their values as shown in the accounting records of the Company have been written down to an amount which they might be expected to realise.

At the date of this report, the Directors are not aware of any circumstances which would render the values attributed to the assets in the financial statements of the Company misleading in any material respect.

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#### CONTINGENT AND OTHER LIABILITIES

At the date of this report, there is:

- (a) no charge on the assets of the Company that has arisen since the end of the year that secures the liabilities of any other person; or
- (b) no contingent liability in respect of the Company that has arisen since the end of the year other than in the ordinary course of business.

No contingent or other liability of the Company has become enforceable, or is likely to become enforceable within the year of twelve months after the end of the year that, in the opinion of the Directors, will or may have a material effect on the ability of the Company to meet its obligations as and when they become due.

#### CHANGE OF CIRCUMSTANCES

At the date of this report, the Directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Company which would render any amount stated in the financial statements misleading in any material respect.

#### ITEMS OF AN UNUSUAL NATURE

There were no items, transactions or events of a material and unusual nature that, in the opinion of the Directors, materially affected the financial performance of the Company for the year end 31 December 2015.

There has not arisen in the interval between the end of the year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect substantially the results of the operations of the Company for the current year.

#### THE BOARD OF DIRECTORS

The members of the Board of Directors during the year and as at the date of this report are:

Member

Member

Chairperson (appointed on 15 October 2015)

Chairperson (resigned on 14 October 2015)

- Mr. Brindley de Zylva
- Mr. Kithsiri Gunawardena
- Mr. Ravindra Tissera
- Mrs. Fernanda Pecanha Lacerda De Lima Member
- Mr. Indrajith Wijesiriwardana
- Mr. Hans Michael Theodor Moormann
   Member

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# RESPONSIBILITIES OF THE BOARD OF DIRECTORS IN RESPECT OF THE FINANCIAL STATEMENTS



The Directors are responsible for ensuring that the financial statements are properly drawn up so as to present fairly, in all material respects, the financial position of the Company as at 31 December 2015 and its financial performance and cash flows for the year ended. In preparing these financial statements, the Directors are required to:

- i) adopt appropriate accounting policies that are supported by reasonable and prudent judgements and estimates, and then apply them consistently;
- comply with the disclosure requirements of the Cambodian Accounting Standards and the guidelines of the Central Bank or, if there has been any departure from such standards in the interest of fair presentation, ensure that this has been appropriately disclosed, explained and quantified in the financial statements;
- iii) maintain adequate accounting records and an effective system of internal controls;
- iv) prepare the financial statements on a going concern basis unless it is inappropriate to assume that the Company will continue operations in the foreseeable future; and
- effectively control and direct the Company and be involved in all material decisions affecting its operations and performance and ascertain that such matters have been properly reflected in the financial statements.

The Directors confirm that the Company has complied with the above requirements in preparing the financial statements.

#### APPROVAL OF THE FINANCIAL STATEMENTS

The accompanying financial statements, together with the notes thereto, present fairly, in all material respects, the financial position of the Company as at 31 December 2015 and its financial performance and cash flows for the year ended in accordance with the Cambodian Accounting Standards and the guidelines of the Central Bank, were approved by the Board of Directors.

Signed in accordance with a resolution of the Board of Directors.

ฉภาธุรร ក្រុទស៊ុន พี (เออซสา) ลิมิ OLC (CAMBODIA) DOI

Mr. Sok Voeun Chief Executive Officer

Phnom Penh, Kingdom of Cambodia Date: 1 5 MAR 2016

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#### Independent auditor's report

To the shareholders of LOLC Cambodia Plc.

We have audited the accompanying financial statements of LOLC Cambodia Plc. (formerly known as Thaneakea Phum (Cambodia) Ltd.) ("the Company"), which comprise the balance sheet as at 31 December 2015 and the income statement, the statement of changes in equity and the cash flow statement for the year ended 31 December 2015, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Cambodian Accounting Standards and guidelines of the Central Bank, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Cambodian International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

.....



#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2015, and its financial performance and cash flows for the year ended 31 December 2015 in accordance with the Cambodian Accounting Standards and the guidelines of the Central Bank.

For PricewaterhouseCoopers (Cambodia) Ltd.

\* By Lang Hy Director

Phnom Penh, Kingdom of Cambodia Date: 15 March 2016

## BALANCE SHEET AS AT 31 DECEMBER 2015

		20	-	20	14
	Note	KHR '000	US\$	KHR '000	US\$
ACCETC					
ASSETS Cash on hand	4	3,881,625	958,426	1,660,618	407,514
Balances with the Central Bank	4 5	34,040,692	8,405,109	1,207,278	296,265
Balances with banks	6	70,717,376	17,461,080	56,654,593	13,902,968
Loan to customers	7	760,988,930	187,898,501	469,678,255	115,258,467
Investment	•	60,750	15,000	61,125	15,000
Other assets	8	23,366,207	5,769,434	12,289,851	3,015,914
Property and equipment	9	6,335,578	1,564,340	4,948,881	1,214,449
Intangible assets	10	74,042	18,282	83,069	20,385
Deferred tax assets	11(a)	1,270,200	313,630	719,288	176,512
TOTAL ASSETS		900,735,400	222,403,802	547,302,958	134,307,474
LIABILITIES AND EQUITY					
LIABILITIES					
Deposits from customers	12	1,114,636	275,219	-	-
Bank overdrafts	13	3,980,411	982,818	12,439,577	3,052,658
Borrowings	14	717,145,414	177,072,942	418,975,080	102,815,971
Other liabilities	15	21,385,635	5,280,403	12,219,018	2,998,529
Current income tax liabilities	11(b-i)	11,308,037	2,792,108	6,677,587	1,638,672
TOTAL LIABILITIES		754,934,133	186,403,490	450,311,262	110,505,830
EQUITY					
Share capital	16	23,368,200	5,769,926	23,368,200	5,734,528
Reserves	10	4,279,558	1,056,681	3,695,520	906,876
Retained earnings		118,153,509	29,173,705	69,927,976	17,160,240
TOTAL EQUITY		145,801,267	36,000,312	96,991,696	23,801,644
TOTAL LIABILITIES AND					
EQUITY		900,735,400	222,403,802	547,302,958	134,307,474

## INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

		20	15	<b>20</b> <sup>2</sup>	14
	Note	KHR '000	US\$	KHR '000	US\$
Interest income	17	168,416,754	41,584,384	112,179,811	27,528,788
Interest expense	18	(49,092,922)	(12,121,709)	(32,214,876)	(7,905,491)
Net interest income		119,323,832	29,462,675	79,964,935	19,623,297
Other income	19	5,443,633	1,344,107	989,410	242,800
Commission expenses	20	(2,753,366)	(679,843)	(1,581,356)	(388,063)
Personnel expenses	21	(37,369,599)	(9,227,061)	(26,095,348)	(6,403,765)
Depreciation and amortisation					
charges	9&10	(2,242,655)	(553,744)	(1,620,709)	(397,720)
General and administrative					
expenses	22	(18,843,924)	(4,652,821)	(12,993,485)	(3,188,587)
Net foreign exchange loss		(460,539)	(113,713)	(92,497)	(22,699)
5 5					
Operating profit		63,097,382	15,579,600	38,570,950	9,465,263
Provision for bad and doubtful					
loans	7	(1,952,391)	(482,072)	(422,803)	(103,755)
					<u> </u>
Profit before income tax		61,144,991	15,097,528	38,148,147	9,361,508
		01,11,001	.0,001,020	00,110,111	0,001,000
Income tax expense	11	(12,335,420)	(3,045,782)	(7,713,361)	(1,892,849)
	••	(12,000,120)	(0,0 10,1 02)	(1). 10,001/	(1,002,010)
Profit for the year		48,809,571	12,051,746	30,434,786	7,468,659
····· ,···					,,
Attributable to:					
Equity holders of the Company		48,809,571	12,051,746	30,434,786	7,468,659
Equity noncers of the company		-0,003,371	12,031,740	50,454,700	7,400,009

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2015

	Note	Share capital KHR'000	Reserves KHR'000	Retained earnings KHR'000	Total KHR'000
As at 01 January 2014 Dividends paid Transfers to reserves Profit for the year	2.18	23,368,200 - - -	3,107,877 - 587,643 -	41,792,553 (1,711,720) (587,643) 30,434,786	68,268,630 (1,711,720) - 30,434,786
As at 31 December 2014		23,368,200	3,695,520	69,927,976	96,991,696
Equivalent in US\$		5,734,528	906,876	17,160,240	23,801,644
As at 01 January 2015 Transfers to reserves Profit for the year	2.18	23,368,200	3,695,520 584,038 -	69,927,976 (584,038) 48,809,571	96,991,696 - 48,809,571
As at 31 December 2015		23,368,200	4,279,558	118,153,509	145,801,267
Equivalent in US\$	-	5,769,926	1,056,681	29,173,705	36,000,312

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

		201	15	201	4
	Note	KHR '000	US\$	KHR '000	US\$
Cash flows from operating activities		· ·	· · · · ·		<u> </u>
Profit before income tax		61,144,991	15,097,528	38,148,147	9,361,508
Adjustments for:					
Depreciation and amortisation					
charges	9&10	2,242,655	553,742	1,620,709	397,720
Deferred grant income		-	-	(6,876)	(1,687)
Provision for bad and doubtful loans	7	1,952,391	482,072	422,803	103,755
Other accruals		1,149,086	283,725	-	-
Gain on disposals of property and		/·			
equipment	19	(28,427)	(7,019)	(14,628)	(3,590)
Net interest income		(119,323,832)	(29,462,675)	(79,964,935)	(19,623,297)
		(52,863,136)	(13,052,627)	(39,794,780)	(9,765,591)
Changes in working capital					
Reserve deposits with the Central		<i>(</i>			
Bank		(1,266,441)	(312,701)	-	-
Balances with the Central Bank		(2,450,051)	(604,951)	11,785,250	2,892,086
Balances with banks		6,028,306	1,488,471	(18,720,132)	(4,593,897)
Loans to customers		(293,900,606)	(72,568,051)	(171,135,759)	(41,996,505)
Other assets	40	(7,002,331)	(1,728,971)	(1,427,346)	(350,269)
Deposits from customers	12	1,114,636	275,219	-	-
Other liabilities		5,051,473	1,247,277	4,170,208	1,023,364
Cash used in operations		(345,288,150)	(85,256,334)	(215,122,559)	(52,790,812)
Interest income received		164,343,104	40,578,544	109,295,235	26,820,917
Interest expense paid		(45,489,323)	(11,231,932)	(33,608,742)	(8,247,544)
Income tax paid	11(b.i)	(8,255,882)	(2,038,489)	(5,207,235)	(1,277,849)
Cash used in operating activities		(234,690,251)	(57,948,211)	(144,643,301)	(35,495,288)
Cash flows from investing activities					
Purchases of property and equipment	9	(3,619,131)	(893,613)	(3,396,352)	(833,461)
Purchases of intangible assets	10	(10,283)	(2,539)	(81,434)	(19,984)
Proceeds from disposals of property		(,)	(_,,	(0.,.0.)	(10,001)
and equipment		37,515	9,263	59,763	14,666
Cash used in investing activities		(3,591,899)	(886,889)	(3,418,023)	(838,779)
			(000,000)	(0, 10, 0, 0, 0, 0)	(000,00)
Cash flows from financing activities					
Proceeds from borrowings		573,768,811	141,671,311	75,660,990	18,567,114
Repayments of borrowings		(275,598,477)	(68,049,007)	47,351,073	11,619,895
Dividend paid out			-	(1,711,720)	(420,054)
Cash generated from financing activities		298,170,334	73,622,304	121,300,343	29,766,955
Net increase / (decrease) in cash and					
cash equivalents		59,888,184	14,787,204	(26,760,981)	(6,567,112)
Cash and cash equivalents at the					
beginning of the year		1,119,246	274,662	27,880,227	6,978,780
Currency translation differences			1,696		(137,006)
Cash and cash equivalents at the end					
of the year	23	61,007,430	15,063,562	1,119,246	274,662

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 1. BACKGROUND INFORMATION

Thaneakea Phum (Cambodia) Ltd. ("the Company"), a licensed micro-finance institution, incorporated in Cambodia and registered with the Ministry of Commerce as a limited liability company under registration number Co. 1413/02E, dated 23 May 2002 and latest renewed on 30 September 2014. After a change in shareholder structure in September 2014, the Company became a subsidiary of LOLC Micro Investments Ltd, incorporated in Sri Lanka. The ultimate parent is Lanka ORIX Leasing Company PLC incorporated in Sri Lanka and listed on the Colombo Stock Exchange.

The Company's corporate focus is on providing reliable and affordable access to financial services (deposit-taking and lending) to micro-entrepreneurs. Financial services are provided either through village banks made up of solidarity groups of two to seven members each as well as to individuals.

On 9 July 2015, the National Bank of Cambodia approved the change of the legal name from Thaneakea Phum (Cambodia) Ltd. to LOLC Cambodia Plc. and such change was reflected in its legal documents, Article of Incorporation dated 12 August 2015 and Certificate of Incorporation dated 30 September 2015.

The National Bank of Cambodia ("the Central Bank") granted the Company a licence to conduct business as a micro-finance institution for a three-year period commencing from 12 February 2003 to 12 February 2006. On 20 January 2006, the Central Bank granted the extension of the Company's licence for another three-year period commencing from 12 February 2006 to 12 February 2009. The Company was then granted a licence for indefinite period on 14 January 2009 from the Central Bank.

In addition, the Company officially received a license number M.F 04 from the Central Bank on 11 September 2015 to conduct deposit taking business.

The Company has 67 office locations (66 branches and a head office in Phnom Penh). The Company's head office is at No. 666B, Street 271, Phsar Doeum Thkov, Chamkarmon, Phnom Penh, Cambodia.

The financial statements were approved for issue by the Board of Directors on 15 March 2016.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The financial statements of the Company, which are expressed in Khmer Riel (KHR), are prepared under the historical cost convention and drawn up in accordance with Cambodian Accounting Standards (CAS) and the guidelines of the Central Bank.

The accounting principles applied may differ from generally accepted accounting principles adopted in other countries and jurisdictions. The accompanying financial statements are therefore not intended to present the financial position, financial performance and cash flows in accordance with jurisdictions other than the Kingdom of Cambodia. Consequently, these financial statements are only addressed to those who are informed about Cambodian accounting principles, procedures and practices.

The preparation of financial statements in accordance with CAS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

## 2.2 Financial reporting framework

On 28 August 2009, the National Accounting Council (NAC) of the Ministry of Economy and Finance (MoEF) announced the adoption of Cambodian International Financial Reporting Standards (CIFRS) which are based on all standards published by International Accounting Standard Board including other interpretation and amendment that may occur in any circumstances to each standard by adding "Cambodian". Public accountable entities shall prepare their financial statements in accordance with CIFRS for accounting period beginning on or after 1 January 2016.

Circular 086 MoEF.NAC dated 30 July 2012 issued by the National Accounting Council of the Ministry of Economy and Finance allowed banks and financial institutions to delay adoption of CIFRS until periods beginning on or after 1 January 2016. On 16 November 2015, the National Bank of Cambodia sent a letter to National Accounting Council requesting a further postponement to periods beginning on or after 1 January 2019. The Council has not yet responded to this request as at the date of this report.

CAS, the current accounting standard used, is different to CIFRS in many areas. Hence, the adoption of CIFRS will have some impacts on the financial statements of the Company.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates (the functional currency). The Company maintains its accounting records and its financial statements in KHR, the Company's functional currency. The financial statements are presented in KHR, which is the Company's functional and presentation currency.

#### (ii) Transactions and balances

Transactions in currencies other than KHR, the functional and presentation currency, are translated into KHR at the exchange rates prevailing at the dates of transactions. Foreign exchange gains and losses resulting from the settlements of such transactions and from the translation at year-end exchange rates of monetary and liabilities denominated in currencies other than KHR, are recognised in the income statement.

#### (iii) Presentation in US\$

The translation of KHR into United States dollars (US\$) is solely for management's use only and is based on the official exchange rates published by the Central Bank as at the reporting dates. Such translation amounts are unaudited and should not be construed as representations that the KHR amounts represent, or have been or could be converted into US\$ at that or any other rate.

	31 December 2015	31 December 2014
KHR/US\$	4,050	4,075

#### 2.4 Basis of aggregation

The financial statements comprise the financial statements of the head office and the branch offices after the elimination of all significant inter-branch balances and transactions.

#### 2.5 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, unrestricted balances with the Central Bank, and balances with banks, and other short-term highly liquid investments with original maturities of three months or less where the Company has full ability to withdraw for general purpose whenever needed.

Bank overdrafts are presented in liabilities on the balance sheet.

#### 2.6 Loans to customers

Loans to customers are stated in the balance sheet at the amount of the principal outstanding less any amounts written off and provision for bad and doubtful loans.

Loans are written off when there is no realistic prospect of recovery.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.7 Provision for bad and doubtful loans

The adequacy of the provision for bad and doubtful loans is evaluated monthly by management.

The Company follows the mandatory credit classification and provisioning as required Prakas B7-02-186 dated 13 September 2002. The Prakas requires microfinance institutions to classify their loan portfolio into the following four classes and ensure that the minimum mandatory level of specific provisioning is provided:

Classification	Number of days past due	Provision
Short-term loans (less than one year)		
Standard	0 - 29 days	0%
Substandard	30 - 59 days	10%
Doubtful	60 - 89 days	30%
Loss	90 days or more	100%
Long-term loans (more than one year)		
Standard	0 - 29 days	0%
Substandard	30 - 179 days	10%
Doubtful	180 - 359 days	30%
Loss	360 days or more	100%

The specific provision is calculated as a percentage of the loans outstanding at the time the loan is classified and is charged as an expense in the income statement.

The Company provides for a 100% provision for loan losses for any loan overdue more than or equal to 30 days. The amount of provision in excess of the defined percentages required by the Central Bank is presented as general provision.

Loans are written off when they are considered uncollectible. Loans written off are taken out of the outstanding loan portfolio and deducted from the provision for loan losses.

Recoveries on loans previously written off are disclosed as other operating income in the income statement.

## 2.8 **Property and equipment**

Items of property and equipment are recorded at cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the assets to the location and condition necessary for it to be capable of operating in the manner intended by management.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is possible that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to the income statement during the financial period in which they are incurred.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.8 **Property and equipment** (continued)

Depreciation of property and equipment is charged to the income statement on a straight line method at the following determination:

Category	Useful life
Office furniture and equipment	3-5 years
Motor vehicles	4-5 years
Computer equipment	3 years
Leasehold improvement	Shorter of economic life and contractual terms

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, if there is an indication of a significant change since the last reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than the estimated recoverable amount.

Gains or losses on the sale of property and equipment are recognised upon the disposal of such assets.

Fully depreciated property and equipment are retained in the financial statements until they are disposed of or written-off.

#### 2.9 Intangible assets

Intangible assets, which comprise acquired computer software licenses and related costs, are stated at cost less accumulated amortisation and impairment loss. Acquired computer software licenses are capitalised on the basis of the cost incurred to acquire the specific software and bring it to use. Intangible assets are amortised over their estimated useful lives of five years using the straight-line method.

Costs associated with maintaining computer software are recognised as an expense when incurred.

#### 2.10 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identified cash flows (cash-generating units).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.11 Borrowings

Borrowings are stated at the amount of the principal outstanding. Fees paid on the establishment of borrowing facilities amortised on straight line basis over the period of each borrowing facilities to the income statement.

Borrowing costs (interest expense) shall be recognised as an expense in the period in which they are incurred, except to the extent that they are directly attributable to the acquisition, construction or production of a qualifying asset shall be capitalised as part of the cost of that asset. Capitalisation of borrowing costs shall cease when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

#### 2.12 Subordinated debts

Subordinated debts are treated as financial liabilities when there are contractual obligations to deliver cash or financial assets to the other entity or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the entity, if otherwise, it is treated as equity. The subordinated debts which are approved by the Central Bank are included as a Tier II line item in the calculation of the Company's net worth in accordance with the guidelines of the Central Bank.

#### 2.13 Provisions for other liabilities and charges

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are re-measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised as interest expense.

## 2.14 Interest income and expense recognition

Interest income on loans to customers, balances with the Central Bank and balances with banks are recognised on an accrual basis. Where a loan becomes non-performing (past due from 30 days), the recording of interest income on loans to customers is suspended until it is realised on a cash basis.

Interest expenses on borrowings and subordinated debts are recognised on an accrual basis.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.15 Leases

Operating leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

#### 2.16 Related party transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

In accordance with the Law on Banking and Financial Institutions, related parties are defined as parties who hold, directly or indirectly, at least 10% of the capital of the Company or voting rights and include any individual who participates in the administration, direction, management or internal control of the Company.

#### 2.17 Current and deferred income tax

The current income tax charge is calculated on the basis of the tax law enacted or substantively enacted at the reporting date in Cambodia where the Company operates and generates taxable income.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates expected to be applied to temporary differences when they reverse, based on laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets and they relate to income taxes levied by the same tax authority on the same taxable entity.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 2.18 Other reserves

According to the loan agreement between Instituto De Crédito Oficial (ICO) of the Kingdom of Spain and the Company, the Company is required, during the life of the loan, to transfer each year to other reserves 3.5% of outstanding principal of the loan from ICO, under the Spanish Microfinance Program. The other reserves are for Institutional Strengthening, and still retained in the other reserves account of the life of the loan, except otherwise agrees by ICO.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.19 Dividend

Dividend distribution to the Company's shareholders is recognised as liability in the period in which they are approved by the Company's shareholders.

Dividends for the year that are declared after the balance sheet date are dealt with in the subsequent events note.

## 3. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS

Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates, assumptions and judgements concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates, assumptions and judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### 3.1 **Provision for bad and doubtful loans**

The Company is required to follow the mandatory credit classification and provisioning in accordance with Prakas No. B7-02-186 dated 13 September 2002 of the Central Bank. The Central Bank requires micro-finance institutions to classify their loan portfolios into four classes, and a minimum mandatory level of provision is made depending on the classification concerned. For the purpose of loan classification, the Company is required to take into account the borrower's historical payment experience and financial condition.

The Company provides for a 100% provision for loan losses for any loan overdue more than or equal to 30 days. The amount of provision in excess of the defined percentages required by the Central Bank is shown as general provision.

## 3.2 Income tax

Taxes are calculated on the basis of current interpretation of the tax regulations. However, these regulations are subject to periodic variation and the ultimate determination of tax expense will be made following inspection by the General Department of Taxation. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the year in which such determination is made.

## 3.3 Functional currency

The Board of Directors considers that KHR represents the economic effect of the underlying transactions, events and conditions. The KHR is the currency in which the Company measures its performance and reports its results, as well as the currency in which it receives subscriptions from and pays dividends to its shareholders. KHR is the local currency of the country.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 4. CASH ON HAND

	201	2015		L .
	KHR'000	US\$	KHR'000	US\$
Head office Branches	45,852 <u>3,835,773</u>	11,322 947,104	51,553 1,609,065	12,651 394,863
	3,881,625	958,426	1,660,618	407,514

## 5. BALANCES WITH THE CENTRAL BANK

	201	5	2014	
	KHR'000	US\$	KHR'000	US\$
Current accounts	31,590,641	7,800,158	23,668	5,809
Statutory capital deposit (i)	2,336,820	576,993	1,168,410	286,726
Reserve requirement (ii)	113,231	27,958	15,200	3,730
	34,040,692	8,405,109	1,207,278	296,265

## (i) Statutory capital deposit

In accordance with Prakas B7-07-163 dated 13 December 2007 on the Licensing of Deposit-Taking Microfinance Institutions, the Company is required to maintain a statutory capital deposit with the Central Bank at 10% of registered capital. This deposit is refundable should the Company voluntarily liquidate. The statutory capital deposit is denominated in KHR and earns interest at 3% per annum.

## (ii) Reserve requirement

The reserve requirement represents the minimum reserve requirement which is calculated at 8% of the total deposits from customers as required by Prakas B7-07-163 on the Licensing of Deposit-Taking Microfinance Institutions. Reserve deposit earns no interest.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 6. BALANCES WITH BANKS

	201	5	2014	
	KHR'000	US\$	KHR'000	US\$
Current accounts Savings accounts Term deposit accounts (*)	15,149,529 11,911,967 43,655,880	3,740,623 2,941,227 10,779,230	3,625,465 8,249,072 44,780,056	889,684 2,024,313 10,988,971
	70,717,376	17,461,080	56,654,593	13,902,968

Current accounts are non-interest bearing. Annual interest rates on term deposit accounts and savings accounts are ranging from 0.25% - 4.75% per annum (2014: 0.25% - 4.75%).

(\*) All term deposit accounts have maturity within one year. They are also pledged as collaterals for obtaining bank loans (Note 13) with a local bank.

## 7. LOANS TO CUSTOMERS

	20	15	20	)14	
	KHR'000	US\$	KHR'000	US\$	
Thaneakea Phum loans: End of cycle	190,061,900	46,928,864	127,229,565	31,221,978	
Solidarity group loans: Fixed term Individual loans:	53,251,093	13,148,418	41,450,617	10,171,931	
Fixed term	360,727,863	89,068,608	216,403,486	53,105,150	
End of cycle	149,478,071	36,908,166	81,955,620	20,111,809	
Staff loans	9,318,156	2,300,779	3,102,820	761,428	
Provision for bad and doubtful loans:	762,837,083	188,354,835	470,142,108	115,372,296	
Specific provision	(658,472)	(162,586)	(208,938)	(51,273)	
General provision	(1,189,681)	(293,748)	(254,915)	(62,556)	
	(1,848,153)	(456,334)	(463,853)	(113,829)	
Net loans to customers	760,988,930	187,898,501	469,678,255	115,258,467	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 7. LOANS TO CUSTOMERS (continued)

The movements in provision for bad and doubtful loans to customers are as follows:

	201	5	2014		
	KHR'000	US\$	KHR'000	US\$	
As at 01 January	463,853	113,829	446,135	111,674	
Provision for the year	1,952,391	482,072	422,803	103,755	
Written off during the year	(554,820)	(136,993)	(413,242)	(101,409)	
(Loss)/gain on foreign exchange	(13,271)	(3,277)	8,157	2,002	
Currency translation differences		703		(2,193)	
As at 31 December	1,848,153	456,334	463,853	113,829	

Loans to customers are analysed as follows:

#### (a) By economic sector

	20	15	2014	
	KHR'000	US\$	KHR'000	US\$
Agriculture	365,376,576	90,216,439	289,560,647	71,057,826
Trade and commerce	126,990,749	31,355,740	74,467,646	18,274,269
Household/family	171,373,286	42,314,392	49,190,148	12,071,202
Services	74,085,515	18,292,720	44,075,576	10,816,092
Construction	12,468,379	3,078,612	4,562,011	1,119,512
Transportation	1,852,388	457,380	813,692	199,679
Other categories	10,690,190	2,639,552	7,472,388	1,833,716
	762,837,083	188,354,835	470,142,108	115,372,296

#### (b) By resident status

	2015		2014	
	KHR'000	US\$	KHR'000	US\$
Residents	762,837,083	188,354,835	470,142,108	115,372,296

## (c) By relationship

	20	15	2014		
	KHR'000	US\$	KHR'000	US\$	
External customers Staff loans	753,518,927 9,318,156		467,039,288 3,102,820	114,610,868 761,428	
	762,837,083	188,354,835	470,142,108	115,372,296	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

# 7. LOANS TO CUSTOMERS (continued)

#### (d) By performance

20	15	2014	
KHR'000	US\$	KHR'000	US\$
518,689,562	128,071,497	301,233,347	73,922,294
242,299,371	59,827,004	168,444,908	41,336,174
544,623	134,475	82,227	20,178
393,046	97,048	102,920	25,256
229,031	56,551	77,816	19,096
264,934	65,416	48,302	11,853
60,874	15,031	68,536	16,819
355,642	87,813	84,052	20,626
762,837,083	188,354,835	470,142,108	115,372,296
	KHR'000 518,689,562 242,299,371 544,623 393,046 229,031 264,934 60,874 355,642	518,689,562       128,071,497         242,299,371       59,827,004         544,623       134,475         393,046       97,048         229,031       56,551         264,934       65,416         60,874       15,031         355,642       87,813	KHR'000US\$KHR'000518,689,562128,071,497301,233,347242,299,37159,827,004168,444,908544,623134,47582,227393,04697,048102,920229,03156,55177,816264,93465,41648,30260,87415,03168,536355,64287,81384,052

## (e) By interest rate (per month)

The monthly interest rate are in ranges as follows:

	2015	2014
Loan in Khmer Riel	2.50% - 3.50%	2.50% - 3.50%
Loan in US Dollar	1.60% - 3.50%	1.70% - 3.50%
Loan in Thai Baht	2.45% - 3.50%	2.50% - 3.50%

## 8. OTHER ASSETS

	201	5	2014		
	KHR'000	US\$	KHR'000	US\$	
Accrued interest receivable	12,576,598	3,105,333	8,502,948	2,086,613	
Prepayments	6,787,820	1,676,005	1,303,066	319,771	
Amortised borrowing fees	2,727,547	673,468	2,068,344	507,569	
Others	1,274,242	314,628	415,493	101,961	
	23,366,207	5,769,434	12,289,851	3,015,914	

All other assets are expected to be utilised and recovered within one year after the year end, except the amortised borrowing fees of KHR1,134 million to be utilised later than one year after the year end.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 9. PROPERTY AND EQUIPMENT

	Office furniture and equipment KHR'000	Motor vehicles KHR'000	Computer equipment KHR'000	Leasehold improvement KHR'000	Total KHR'000
At 1 January 2014					
Cost	617,648	5,665,120	2,040,554	-	8,323,322
Accumulated depreciation	(314,665)	(3,165,195)	(1,632,739)		(5,112,599)
Net book value	302,983	2,499,925	407,815		3,210,723
Year ended 31 December 2014					
Opening net book value	302,983	2,499,925	407,815	-	3,210,723
Additions	458,553	1,820,559	491,914	625,326	3,396,352
Disposals	(37,925)	(6,003)	(1,207)	-	(45,135)
Depreciation charge	(212,375)	(1,036,023)	(312,534)	(52,127)	(1,613,059)
Closing net book value	511,236	3,278,458	585,988	573,199	4,948,881
At 31 December 2014					
Cost	994,354	7,445,143	2,458,718	625,326	11,523,541
Accumulated depreciation	(483,118)	(4,166,685)	(1,872,730)	(52,127)	(6,574,660)
Net book value	511,236	3,278,458	585,988	573,199	4,948,881
		· · ·		· · ·	
Equivalent in US\$	125,457	804,530	143,800	140,662	1,214,449
At 1 January 2015					
Cost	994,354	7,445,143	2,458,718	625,326	11,523,541
Accumulated depreciation	(483,118)	(4,166,685)	(1,872,730)	(52,127)	(6,574,660)
Net book value	511,236	3,278,458	585,988	573,199	4,948,881
Year ended 31 December 2015					
Opening net book value	511,236	3,278,458	585,988	573,199	4,948,881
Additions	440,927	2,323,557	799,215	55,432	3,619,131
Disposals	-	(5,653)	(166)	(3,269)	(9,088)
Depreciation charge	(262,911)	(1,463,733)	(429,192)	(67,510)	(2,223,346)
Closing net book value	689,252	4,132,629	955,845	557,852	6,335,578
At 31 December 2015	1 420 120	0 672 224	2 011 800	676 055	14 701 200
Cost Accumulated depreciation	1,429,120 (739,868)	9,673,334 (5,540,705)	3,011,890 (2,056,045)	676,955 (119,103)	14,791,299 (8,455,721)
Net book value	689,252	4,132,629	955,845	557,852	6,335,578
	000,202	7,102,029		001,002	0,000,070
Equivalent in US\$	170,186	1,020,402	236,011	137,741	1,564,340

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 10. INTANGIBLE ASSETS

Intangible assets consist of computer software cost and its license fee, with the details as follows:

	2015 KHR'000	2014 KHR'000
At the beginning Cost Accumulated amortisation Net book value	271,732 (188,663) 83,069	190,298 (181,013) 9,285
Year ended Opening net book value Additions Amortisation charge Closing net book value	83,069 10,283 (19,309) 74,043	9,285 81,434 (7,650) 83,069
<b>Year ended</b> Cost Accumulated amortisation	282,014 (207,972)	271,732 (188,663)
Net book value	74,042	83,069
Equivalent in US\$	18,282	20,385

# 11. TAXATION

## (a) Deferred tax assets

The analysis of deferred tax assets and deferred tax liabilities is as follows:

	2015	2015		L .
	KHR'000 US\$		KHR'000	US\$
Deferred tax assets Deferred tax liabilities	1,322,570 (52,370)	326,561 (12,931)	751,977 (32,689)	184,534 (8,022)
Deferred tax assets, net	1,270,200	313,630	719,288	176,512

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 11. TAXATION (continued)

## (a) Deferred tax assets (continued)

The movement of net deferred tax assets is as follows:

	2015		2014	
	KHR'000 US\$		KHR'000	US\$
Balance at beginning of the year Charge to the income statement Currency translation differences	719,288 550,912 	176,512 136,028 1,090	570,258 149,030 -	142,743 4,927 28,842
Balance at end of the year	1,270,200	313,630	719,288	176,512

The movement in deferred income tax assets/(liabilities) during the year is as follows:

	General provision loan loss KHR'000	Bonus and unused annual leave KHR'000	Unrealised exchange loss KHR'000	Accelerated depreciation and amortisation KHR'000	Other accruals KHR'000	Total KHR'000
At 01 January 2014 Charged to income	-	503,125	63,656	3,477	-	570,258
statement	50,983	78,134	56,079	(36,166)	-	149,030
At 31 December 2014	50,983	581,259	119,735	(32,689)		719,288
Equivalent in US\$	12,511	142,640	29,383	(8,022)		176,512
At 01 January 2015 Charged to income	50,983	581,259	119,735	(32,689)	-	719,288
statement	186,951	200,741	80,591	(19,681)	102,310	550,912
At 31 December 2015	237,934	782,000	200,326	(52,370)	102,310	1,270,200
Equivalent in US\$	58,749	193,086	49,463	(12,931)	25,263	313,630

#### (b) Income tax expense

	2015		201	4
	KHR'000	US\$	KHR'000	US\$
Current tax	12,886,332	3,181,810	7,702,015	1,890,065
Deferred tax assets	(550,912)	(136,028)	(149,030)	(36,572)
	12,335,420	3,045,782	7,552,985	1,853,493
Under estimate in respect of prior				
year		-	160,376	39,356
Income tax expense	12,335,420	3,045,782	7,713,361	1,892,849

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 11. TAXATION (continued)

## (b) Income tax expense (continued)

(i) Current income tax liabilities

	2015		<b>20</b> 1	4
	KHR'000	US\$	KHR'000	US\$
At 01 January Charge during the year Income tax paid Currency translation differences	6,677,587 12,886,332 (8,255,882)	1,638,672 3,181,810 (2,038,489) 10,115	4,022,431 7,702,015 (5,046,859)	987,100 1,890,065 (1,238,493)
At 31 December	11,308,037	2,792,108	6,677,587	1,638,672

# (ii) The reconciliation of income tax expense computed at the statutory tax rate to the income tax expense shown in the income statement is as follows:

	2015		201	4
	KHR'000	US\$	KHR'000	US\$
Profit before income tax	61,144,991	15,097,528	38,148,147	9,361,508
Tax calculated at 20% Expenses not deductible for tax	12,228,998	3,019,506	7,629,629	1,872,302
purposes	106,422	26,276	(76,644)	(18,809)
	12,335,420	3,045,782	7,552,985	1,853,493

In accordance with Cambodian tax laws, the Company has an obligation to pay corporate income tax at the rate of 20% of taxable profit or minimum tax at 1% of turnover, whichever is higher.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 12. DEPOSITS FROM CUSTOMERS

	2015	2015		
	KHR'000	US\$	KHR'000	US\$
Savings deposit	548,004	135,310	-	-
Term deposit	566,632	139,909	-	-
	1,114,636	275,219		-

As at the balance sheet date, deposits from customers bear interest at the following rates per annum; depending on terms and currencies. All deposits from customers have maturity within one year, except the amount of KHR86 million with maturity more than one year.

Savings deposit	1% - 3%
Term deposit	3.5% - 10.5%

## 13. BANK OVERDRAFTS

	2015		201	4
	KHR'000	US\$	KHR'000	US\$
Bank overdrafts	3,980,411	982,818	12,439,577	3,052,658
	3,980,411	982,818	12,439,577	3,052,658

These are unsecured facilities and have maturity of one year (subject to renewal upon expiry), with interest rate ranging from 9% to 10% per annum.

The Company still has the following unused portion of its overdraft facilities.

	201	2015		14
	KHR'000	US\$	KHR'000	US\$
Approved limit Withdrawn	20,075,000 (3,980,411)	4,956,790 (982,818)	15,037,500 (12,439,577)	3,690,184 (3,052,658)
Unused portion	16,094,589	3,973,972	2,597,923	637,526

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 14. BORROWINGS

	2015		20	14
	KHR'000	US\$	KHR'000	US\$
Local borrowings (*) Overseas borrowings (**)	91,350,000 <u>625,795,414</u>	22,555,555 154,517,387	81,789,584 337,185,496	20,071,063 82,744,908
	717,145,414	177,072,942	418,975,080	102,815,971

- (\*) The Company has pledged all of its term deposits of KHR43.65 billion (note 6) for obtaining the borrowings from a local bank.
- (\*\*) It included the subordinated debt of approximately KHR16 billion (denominated in US\$4 million) approved by the Central Bank in September 2014.

Included in the borrowings, the amount of KHR450 billion has the maturity more than one year.

The annual interest rates are as follows:

	2015	2014
Borrowing in Khmer Riel	9.00% - 12.35%	9.00% - 13.00%
Borrowing in US Dollar	2.55% - 10.50%	5.50% - 10.50%
Borrowing in Thai Baht	8.50% - 10.85%	8.50% - 10.50%

## **15. OTHER LIABILITIES**

	2015		201	4
	KHR'000	US\$	KHR'000	US\$
Accrued interest payables Accrued staff bonuses and incentives Withholding tax payable	8,880,172 9,119,629 942,195	2,192,635 2,251,760 232,641	5,276,573 5,348,793 508,168	1,294,865 1,312,587 124,704
Accrued other expenses Other payables	603,386 1,840,253	148,984 454,383	396,478 689,006	97,296 169,077
	21,385,635	5,280,403	12,219,018	2,998,529

Included in other liabilities, the amount of KHR512 million is expected to be settled more than one year.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 16. SHARE CAPITAL

	2015		201	4
	KHR'000	US\$	KHR'000	US\$
LOLC Micro Investments Ltd DWM Funds S.C.ASICAV SIF TPC-ESOP Co., Ltd	14,021,000 8,639,200 708,000	3,461,975 2,133,136 174,815	14,021,000 8,639,200 708,000	3,440,736 2,120,049 173,743
	23,368,200	5,769,926	23,368,200	5,734,528

Ownership and number of shares are presented as below:

	2015		2014	L .
	Ownership	Shares	Ownership	Shares
LOLC Micro Investments Ltd DWM Funds S.C.ASICAV SIF TPC-ESOP Co., Ltd (*)	60.00% 36.97% <u>3.03%</u>	140,210 86,392 7,080	60.00% 36.97% 3.03%	140,210 86,392 7,080
	100.00%	233,682	100.00%	233,682

The total authorised number of ordinary shares as at 31 December 2015 was 233,682 shares with a par value of KHR100,000 (31 December 2014: 233,682 shares with a par value of KHR100,000). All authorised shares are issued and fully paid.

(\*) TPC-ESOP is a vehicle through which eligible employees can acquire an ownership interest in the Company. The ESOP serves as an employee benefit that enables employees to contribute long-term growth of the Company.

## 17. INTEREST INCOME

	2015		<b>20</b> <sup>2</sup>	14
	KHR'000	US\$	KHR'000	US\$
Interest income from: Loans to customers	166,150,473	41,024,808	110,382,060	27,087,622
Balances with the Central Bank and banks	2,266,281	559,576	1,797,751	441,166
	168,416,754	41,584,384	112,179,811	27,528,788

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### **18. INTEREST EXPENSES**

	201	2015		4
	KHR'000	US\$	KHR'000	US\$
Local borrowings Overseas borrowings Customers deposits	8,933,746 40,153,649 5,527	2,205,863 9,914,481 1,365	6,864,604 25,350,272 -	1,684,565 6,220,926 -
	49,092,922	12,121,709	32,214,876	7,905,491

## 19. OTHER INCOME

	2015		2014	
	KHR'000	US\$	KHR'000	US\$
Fees and commission income on				
loans	4,925,356	1,216,137	497,286	122,033
Recoveries from loans written-off	281,251	69,445	310,014	76,077
Penalty income	93,622	23,117	39,439	9,678
Gain on disposals of property and				
equipment	28,427	7,019	14,628	3,590
Others	114,977	28,389	128,043	31,422
	5,443,633	1,344,107	989,410	242,800

## 20. COMMISSION EXPENSES

Commission expenses represent payments to the Group loan collection coordinators and to Credit Bureau Cambodia (CBC) on borrowers' enquiry information.

# 21. PERSONNEL EXPENSES

	201	5	201	4
	KHR'000	US\$	KHR'000	US\$
Salaries and wages Other short-term benefits	33,661,610 3,707,989	8,311,509 915,552	23,413,336 2,682,012	5,745,604 658,161
	37,369,599	9,227,061	26,095,348	6,403,765

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

# 22. GENERAL AND ADMINISTRATIVE EXPENSES

	201	5	201	4
	KHR'000	US\$	KHR'000	US\$
Bank and service charges and other fees Rental expenses Other expenses Travelling expenses Office supplies and equipment Marketing expenses Utilities Professional services Communications Security Expenses Board of Directors' fees Photocopies and printing License fees	3,135,983 3,039,527 2,714,265 2,585,400 1,700,527 1,566,015 838,452 778,994 767,329 720,416 356,628 341,707 298,681	774,317 750,500 670,189 638,370 419,883 386,670 207,025 192,344 189,464 177,880 88,056 84,375 73,748	1,912,234 2,249,260 1,052,377 2,349,944 1,342,157 1,056,798 699,958 645,168 638,603 553,508 166,258 207,454 119,766	469,260 551,966 258,252 576,673 329,364 259,338 171,769 158,323 156,712 135,830 40,800 50,909 29,391
-	18,843,924	4,652,821	12,993,485	3,188,587

# 23. CASH AND CASH EQUIVALENTS

	2015		<b>20</b> <sup>2</sup>	14
	KHR'000	US\$	KHR'000	US\$
Bank overdrafts Cash on hand Balances with the Central Bank	(3,980,411) 3,881,625	(982,818) 958,426	(12,439,577) 1,660,618	(3,052,658) 407,514
less than 3 months Balances with banks less than 3	29,140,590	7,195,207	23,668	5,809
months	31,965,626	7,892,747	11,874,537	2,913,997
	61,007,430	15,063,562	1,119,246	274,662

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 24. RELATED PARTY TRANSACTIONS AND BALANCES

Relationship	Related party
Ultimate parent company Immediate Key management personnel	Lanka ORIX Leasing Company PLC LOLC Micro Investments Ltd All directors of the Company who make critical decisions in relation to the strategic direction of the Company and senior management staff (including their close family members)

The related party transactions and outstanding balances for the year ended 31 December 2015 are as follows:

(a) Balances and transactions with a shareholder

	201	2015		
	KHR'000	US\$	KHR'000	US\$
Borrowings	11,496,800	2,838,716	-	-
Interest payable	321,751	79,445	-	-
	11,818,551	2,918,161	-	
Interest expenses	374,129	92,377		-

(b) Balances and transactions with key management

	2015	2015		
	KHR'000	US\$	KHR'000	US\$
Loans and advances	317,008	78,274	-	-
Interest receivables	423	104		-
	317,431	78,378	<u> </u>	
Interest income	7,422	1,821		_

(c) Key management compensation

	2015		201	4
	KHR'000	US\$	KHR'000	US\$
Salaries and other benefit expense	1,184,804	292,544	1,833,063	449,831
Salaries and other benefit payable	616,473	152,215	234,137	57,457

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 24. RELATED PARTY TRANSACTIONS AND BALANCES (continued)

(d) Transactions with Board of Directors

	2015		2014	
	KHR'000	US\$	KHR'000	US\$
Board fees and related expenses	356,628	88,056	166,258	40,800

## 25. COMMITMENTS

## **Operating lease commitments**

These operating leases mainly relate to the office rentals, which are renewable upon mutual agreements. Where the Company is the lessee, the future minimum lease payments under non-cancellable operating leases are as follows:

	201	5	201	4
	KHR'000	US\$	KHR'000	US\$
No later than one year Later than one year and no later	2,704,499	667,778	1,591,571	390,570
than five years	8,322,107	2,054,841	3,351,056	822,345
Later than five years	46,401	11,457	1,616,619	396,716
	11,073,007	2,734,076	6,559,246	1,609,631

## 26. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: credit risk, market risk (including currency risk, interest rate risk and price risk), and liquidity risk. Taking risks is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Company does not use derivative financial instruments such as foreign exchange contracts and interest rate swaps to manage its risk exposures.

Financial assets are the contractual rights to receive cash or another financial asset from another entity. It is classified as loan and receivables and comprised of cash on hand, balances with the Central Bank, balances with banks, loans to customers and other assets.

Financial liabilities are contractual obligations to deliver cash or another financial asset to another entity. It is classified as other liabilities and comprised of deposits from customers, bank overdrafts, borrowings and other liabilities.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 26. FINANCIAL RISK MANAGEMENT (continued)

#### 26.1 Credit risk

The Company takes on exposure to credit risk, which is the risk that counterparties will cause a financial loss to the Company by failing to discharge an obligation. Credit risk is the most important risk for the Company's business. Credit exposure arises principally in lending activities that lead to loans to customers. There is also credit risk in off-balance sheet financial instruments, such as loan commitments. The credit risk management is carried out by the Company's credit committee.

The lending activities are guided by the Company's credit policy to ensure that the overall objectives in the area of lending are achieved; i.e., that the loan portfolio is strong and healthy and credit risks are well diversified. The credit policy documents the lending policy, collateral policy, and credit approval processes and procedures implemented to ensure compliance with the guidelines of Central Bank.

(a) Credit risk measurement

The Company assesses the probability of default of individual counterparties by focusing on borrowers' forecast profit and cash flows. The credit committee is responsible for approving loans to customers.

(b) Risk limit control and mitigation policies

The Company operates and provides loans to individuals or small-medium enterprises within the Kingdom of Cambodia. The Company manages limits and controls the concentration of credit risk whenever it is identified.

The Company employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security in the form of collateral for loans to customers, which is common practice. The Company implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation.

(c) Impairment and provisioning policies

The Company is required to follow the mandatory credit classification and provisioning in accordance with Prakas B7-02-186 dated 13 September 2002 on loan classification and provisioning. The Central Bank requires microfinance institutions to classify their loan portfolio into four classes and ensure that the minimum mandatory level of specific provision is made depending on the classification concerned and regardless of the assets (except for cash) pledged as collateral (Refer to Note 2.7).

Moreover, the general provision has been provided on non-performing loan in addition to the existing specific provision to ensure the risk coverage ratio up to 100%.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

#### 26.1 Credit risk (continued)

(d) Maximum exposure to credit risk before collateral held or other credit enhancements

	2015		2014	
	KHR'000	US\$	KHR'000	US\$
Credit exposure relating to on- balance sheet assets:				
Loans to customers (Note 7)	760,988,930	187,898,501	469,678,255	115,258,467
Balances with banks (Note 6)	70,717,376	17,461,080	56,654,593	13,902,968
Other assets	12,856,573	3,174,462	8,834,170	2,167,894
	844,562,879	208,534,043	535,167,018	131,329,329

The above table represents a worst case scenario for credit risk exposure to the Company at 31 December 2015 and 31 December 2014, without taking into account any collateral held or other credit enhancement attached. For on-balance sheet assets, the exposure set out above is based on gross carrying amounts less any impairment.

As shown above, 90.10% of total maximum exposure is derived from loans to customers (31 December 2014: 87.8%).

Management is confident in its ability to continue to control and sustain minimal credit risk exposure to the Company relating to its loans to customers on the following basis:

- 99.7% of the loans in the portfolio are considered to be neither past due nor impaired (31 December 2014: 99.9%)
- The Company has introduced a more stringent selection and collection process for granting loans to customers

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

### 26.1 Credit risk (continued)

### (e) Loans to customers

Loans to customers are summarised as follows:

	20	15	2014			
	KHR'000 US\$		00 US\$ KHR'000		KHR'000 US\$ KHR'000	
Loans to customers neither past due nor impaired	760 565 245	187 703 887	469,557,087	115,228,733		
Loans to customers past due but not impaired	423,685	104,614	121,168	29,734		
Loans to customers individually impaired	1,848,153	456,334	463,853	113,829		
Gross loans	762,837,083	188,354,835	470,142,108	115,372,296		
Provision for bad and doubtful loans	(1,848,153)	(456,334)	(463,853)	(113,829)		
Net loans to customers	760,988,930	187,898,501	469,678,255	115,258,467		

For the purpose of loan provisioning, the expected recovery from collateral (except cash) is not taken into consideration in accordance with the Central Bank's requirements. The total provision for bad and doubtful loans is KHR1,848 million (31 December 2014: KHR464 million), which represents the specific provision required by the Central Bank and additional provision for the loan losses [Refer to 26.1(e-iii) below].

## (i) Loans to customers neither past due nor impaired

Loans to customers not past due are not considered impaired, unless other information is available to indicate the contrary.

#### (ii) Loans to customers past due but not impaired

Loans to customers less than 30 days past due are not considered impaired, unless other information is available to indicate the contrary. Gross amount of loans to customers that were past due but not impaired are as follows:

	2015	2015		
	KHR'000		KHR'000	US\$
Past due up to 30 days	423,685	104,614	121,168	29,734

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

### 26.1 Credit risk (continued)

(e) Loans to customers (continued)

### (iii) Loans to customers individually impaired

In accordance with Prakas B7-02-186 dated 13 September 2002 on loan classification and provisioning, loans past due more than 30 days are considered impaired and a minimum level of specific provision for impairment is made depending on the classification concerned, unless other information is available to indicate the contrary.

The breakdown of the gross amount of individually impaired loans to customers by due date is as follows:

	2015		201	4
	KHR'000	US\$	KHR'000	US\$
Short-term loans (less than one year)				
Sub-Standard past due days 30 – 59 days	116,447	28,752	32,690.41	8,022
Doubtful past due days 60 – 89 days	101,700	25,111	23,005.27	5,645
Loss past due days 90 days or more	312,939	77,269	60,725.47	14,902
Long-term loans (more than one year)				
Sub-Standard past due days 30 - 179 days	821,222	202,771	152,456	37,413
Doubtful past due days 180 - 359 days	392,265	96,856	103,113	25,304
Loss past due days 360 days or more	103,580	25,575	91,863	22,543
	1,848,153	456,334	463,853	113,829

Most of the customers' collateral is in the form of land or house title receipts (which are not official land title deeds), as the Company generally issues loans to poor entrepreneurs in the provinces. The Company does not perform, during the period of loan, a revaluation of collateral either internally or externally. Since no legal official land title deeds have been obtained, no values have been ascribed to the collateral. Under the Central Bank's regulations, the value of collateral is not taken into account when determining the impairment of loans to customers.

## (iv) Loans to customers renegotiated

There were no renegotiated/restructured loans to customers at 31 December 2015 and 31 December 2014.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

### 26.1 Credit risk (continued)

- (e) Loans to customers (continued)
- (v) Credit risk exposure by geographical

	<b>20</b> 1	5	20	14		
	KHR'000 US\$		KHR'000		KHR'000	US\$
Cambodia	760,988,930	187,898,501	469,678,255	115,258,467		
	760,988,930	187,898,501	469,678,255	115,258,467		

### (f) Repossessed collateral

During the year ended 31 December 2015, the Company did not obtain any assets by taking possession of collateral held as security (31 December 2014: Nil).

### 26.2 Market risk

The Company takes on exposure to market risk, which is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market prices. Market risk arises from open positions in interest rates, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices.

The Company does not use derivative financial instruments such as foreign exchange contract and interest rate swaps to hedge its risk exposure.

(i) Foreign exchange risk

The Company is exposed to foreign exchange risk mainly arising from borrowings in various currency exposures, primarily with respect to US\$ and THB.

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the Company's functional currency.

Management monitors its foreign exchange risk against functional currencies through monitoring the foreign exchange risk by using the absorbed risk of 20% of the net worth required by the Central Bank. The Company does not hedge its foreign exchange risk exposure arising from future commercial transactions and recognised assets and liabilities by using forward contracts.

The table below summarises the Company's exposure to foreign currency exchange rate risk at 31 December 2015. Included in the table are the Company's financial instruments at carrying amount by currency in KHR'000.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

### 26. FINANCIAL RISK MANAGEMENT (continued)

#### 26.2 Market risk (continued)

(i) Foreign exchange risk (continued)

	KHR'000					
	KHR	US\$	THB	Total		
As at 31 December 2015 Financial assets						
Cash on hand	1,748,491	1,978,150	154,984	3,881,625		
Balances with the Central Bank	13,411,925	18,178,716	-	31,590,641		
Balances with banks	8,865,467	60,819,237	1,032,672	70,717,376		
Loans to customers	261,716,816	451,775,832	47,496,282	760,988,930		
Other assets	5,273,781	6,724,176	858,615	12,856,572		
Total financial assets	291,016,480	539,476,111	49,542,553	880,035,144		
Financial liabilities						
Deposits from customers	127,583	987,053	-	1,114,636		
Bank overdrafts	3,980,411	-	-	3,980,411		
Borrowings	137,373,810	541,908,829	37,862,775	717,145,414		
Other payables	11,498,900	7,706,118	1,170,243	20,375,261		
Total financial liabilities	152,980,704	550,602,000	39,033,018	742,615,722		
Net financial assets	138,035,776	(11,125,889)	10,509,535	137,419,422		
As at 31 December 2014						
Financial assets						
Cash on hand	768,546	745,240	146,832	1,660,618		
Balances with the Central Bank	21,338	2,330	-	23,668		
Balances with banks	6,540,640	48,969,178	1,144,775	56,654,593		
Loans to customers	183,669,185	247,573,450	38,435,620	469,678,255		
Other assets	3,744,228	4,383,819	706,123	8,834,170		
Total financial assets	194,743,937	301,674,017	40,433,350	536,851,304		
Financial liabilities						
Bank overdrafts	12,439,577	-	-	12,439,577		
Borrowings	81,128,751	298,460,632	39,385,697	418,975,080		
Other payables	6,313,645	4,484,635	912,570	11,710,850		
Total financial liabilities	99,881,973	302,945,267	40,298,267	443,125,507		
Net financial assets	94,861,964	(1,271,250)	135,083	93,725,797		

As at 31 December 2015, if the KHR had weakened/strengthened by 2% [based on the fluctuation of exchange rate for the last three years] against US\$ with all other variables held constant, the recalculated net profit for the year would have been KHR223 million higher/ lower, mainly as a result of foreign exchange gains/losses on translation of its financial assets and financial liabilities.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

### 26.2 Market risk (continued)

(i) Foreign exchange risk (continued)

As at 31 December 2015, if the KHR had weakened/strengthened by 2% [based on the fluctuation of exchange rate for the last three years] against THB with all other variables held constant, the recalculated net profit for the year would have been KHR210 million higher/ lower, mainly as a result of foreign exchange gains/losses on translation of its financial assets and financial liabilities.

(ii) Price risk

The Company is not exposed to a securities price risk because it does not have any investment held and classified on the balance sheet either as available for sale or at fair value through profit or loss. The Company does not currently have a policy to manage its price risk.

(iii) Interest rate risk

Cash flows interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. Interest margins may increase as a result of changes but may reduce losses in the event that unexpected movements arise. The Company at this stage does not have a policy to set limits on the level of mismatch of interest rate repricing that may be undertaken; however, management regularly monitors the mismatch.

The table below summarises the Company's exposure to interest rate risks. It includes the Company's financial instruments at the carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

The Company's financial assets and financial liabilities bear fixed interest rates, except for borrowings from lenders of KHR113,400 million (US\$28 million dominated in US\$) as at 31 December 2015 bearing the floating interest rates using LIBOR plus certain margin. With all other variables held constant, if the floating interest rate fluctuates by 50% (based on the fluctuation for the last three years) against the average LIBOR rate of 0.35% per annum (2015), net profit for the year will fluctuate by KHR187 million.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

## 26.2 Market risk (continued)

### (iii) Interest rate risk (continued)

	Up to 1 month KHR'000	> 1 – 3 months KHR'000	> 3 – 12 months KHR'000	> 1 – 5 years KHR'000	Over 5 Years KHR'000	Non-interest bearing KHR'000	Total KHR'000
As at 31 December 2015							
Financial assets							
Cash on hand	-	-	-	-	-	3,881,625	3,881,625
Balances with the Central Bank	-	-	-	-	-	31,590,641	31,590,641
Balances with banks	11,911,967	4,904,130	38,751,750	-	-	15,149,529	70,717,376
Loans to customers	32,121,560	83,813,194	368,085,216	276,954,307	14,653	-	760,988,930
Other assets	-	-	-	-	-	12,856,572	12,856,572
Total financial assets	44,033,527	88,717,324	406,836,966	276,954,307	14,653	63,478,367	880,035,144
Financial liabilities							
Deposits from customers	549,204	15,575	464,067	85,790	-	-	1,114,636
Bank overdrafts	-		3,980,411		-	-	3,980,411
Borrowings	59,265,481	23,342,003	219,431,123	373,964,787	40,831,020	311,000	717,145,414
Other liabilities		-				20,375,261	20,375,261
Total financial liabilities	59,814,685	23,357,578	223,875,601	374,050,577	40,831,020	20,686,261	742,615,722
Total interest repricing gap	(15,781,158)	65,359,746	182,961,365	(97,096,270)	(40,816,367)	42,792,106	137,419,422

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

## 26.2 Market risk (continued)

### (iii) Interest rate risk (continued)

	Up to 1 month KHR'000	> 1 – 3 months KHR'000	> 3 – 12 Months KHR'000	> 1 – 5 years KHR'000	Over 5 Years KHR'000	Non-interest bearing KHR'000	Total KHR'000
As at 31 December 2014							
Financial assets							
Cash on hand	-	-	-	-	-	1,660,618	1,660,618
Balances with the Central Bank	-	-	-	-	-	23,668	23,668
Balances with banks	8,249,072	4,710,647	40,069,409	-	-	3,625,465	56,654,593
Loans to customers	23,629,266	59,381,352	259,764,722	126,832,825	70,090	-	469,678,255
Other assets	-	-	-	-	-	8,834,170	8,834,170
Total financial assets	31,878,338	64,091,999	299,834,131	126,832,825	70,090	14,143,921	536,851,304
Financial liabilities							
Bank overdrafts	-	-	2,678,858	9,760,719	-	-	12,439,577
Borrowings	25,795,833	40,811,306	117,975,215	214,291,001	19,261,574	840,151	418,975,080
Other liabilities	-	-	-	-	-	11,710,850	11,710,850
Total financial liabilities	25,795,833	40,811,306	120,654,073	224,051,720	19,261,574	12,551,001	443,125,507
Total interest repricing gap	6,082,505	23,280,693	179,180,058	(97,218,895)	(19,191,484)	1,592,920	93,725,797

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

### 26. FINANCIAL RISK MANAGEMENT (continued)

#### 26.3 Liquidity risk

Liquidity risk is the risk of the Company being unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence of this may be the failure to meet obligations to repay lenders and fulfil commitments to lend.

(a) Liquidity risk management process

The Company's management monitors balance sheet liquidity and manages the concentration and profile of debt maturities. Monitoring and reporting take the form of the reviewing of the daily cash position and projections for the next day, week and month, as these are key periods for liquidity management. Management monitors the movement of the main depositors and lenders and projections of their withdrawals.

(b) Funding approach

The Company's main sources of liquidity arise from the shareholders' paid-up capital and borrowings. The sources of liquidity are reviewed regularly through management's review of the maturity of borrowings.

(c) Non-derivative cash flows

The table on the following page presents the cash flows payable by the Company under nonderivative financial liabilities by remaining contractual maturities at the balance sheet date. The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Company manages the inherent liquidity risk based on the expected undiscounted cash flows.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

## 26.3 Liquidity risk (continued)

## (c) Non-derivative cash flows (continued)

	Up to 1 month KHR'000	> 1 – 3 months KHR'000	> 3 – 12 months KHR'000	> 1 – 5 years KHR'000	Over 5 years KHR'000	Total KHR'000
As at 31 December 2015						
Liabilities						
Deposits from customers	549,204	15,575	464,067	85,790	-	1,114,636
Bank overdrafts	-	-	3,988,372	-	-	3,988,372
Borrowings	23,137,272	23,877,439	221,811,905	513,153,311	42,012,524	823,992,451
Other liabilities	5,915,467	9,770,481	4,689,313	-	-	20,375,261
Total financial liabilities (contractual maturing dates)	29,601,943	33,663,495	230,953,657	513,239,101	42,012,524	849,470,720
Total financial assets (expected maturing dates)	124,540,080	121,607,603	503,360,816	328,570,433	14,886	1,078,093,818
Net liquidity gap in KHR'000	94,938,137	87,944,108	272,407,159	(184,668,668)	(41,997,638)	228,623,098
Equivalent in US\$	23,441,515	21,714,595	67,261,027	(45,597,202)	(10,369,787)	56,450,148
As at 31 December 2014						
Liabilities						
Bank overdrafts	-	-	2,937,814	11,154,197	-	14,092,011
Borrowings	3,399,390	46,339,275	150,357,319	258,248,447	21,378,830	479,723,261
Other liabilities	6,340,975	2,438,871	2,931,004	-	_	11,710,850
Total financial liabilities (contractual maturing dates)	9,740,365	48,778,146	156,226,137	269,402,644	21,378,830	505,526,122
Total financial assets (expected maturing dates)	48,965,041	84,677,269	357,805,620	147,483,850	71,249	639,003,029
Net liquidity gap in KHR'000	39,224,676	35,899,123	201,579,483	(121,918,794)	(21,307,581)	133,476,907
Equivalent in US\$	9,625,687	8,809,601	49,467,358	(29,918,722)	(5,228,854)	32,755,070
-						

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

### 26.3 Liquidity risk (continued)

(d) Off-balance sheet items

Operating lease commitments

Where the Company is the lessee, the future minimum lease payments under non-cancellable operating leases are as disclosed in Note 24.

### 26.4 Fair value of financial assets and liabilities

(a) Financial instruments measured at fair value

The Company does not have any financial instruments measured at fair value.

(b) Financial instruments not measured at fair value

The table below summarises the carrying amounts and fair value of those financial assets and liabilities not presented on the Company's balance sheet at their fair value.

	Carrying	y value	Fair value		
	2015	2014	2015	2014	
	KHR'000	KHR'000	KHR'000	KHR'000	
Financial assets					
Balances with the Central Bank	31,590,641	23,668	31,590,641	23,668	
Balances with banks	70,717,376	56,654,593	70,717,376	56,654,593	
Loans to customers	760,988,930	469,678,255	760,988,930	469,678,255	
Other assets	12,856,572	8,834,170	12,856,572	8,834,170	
	876,153,519	535,190,686	876,153,519	535,190,686	
Financial liabilities					
Deposits from customers	1,114,636	-	1,114,636	-	
Bank overdrafts	3,980,411	12,439,577	3,980,411	12,439,577	
Borrowings	717,145,414	418,975,080	717,145,414	418,975,080	
Other liabilities	20,375,261	11,710,850	20,375,261	11,710,850	
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
	742,615,722	443,125,507	742,615,722	443,125,507	
•	<u> </u>	<u> </u>	<u> </u>	<u> </u>	

#### (i) Balances with the Central Bank

Balances with the Central Bank include current accounts and term deposits (less than 12 months). The fair value of balances with the Central Bank approximates the carrying amount.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

## 26. FINANCIAL RISK MANAGEMENT (continued)

### 26.4 Fair value of financial assets and liabilities (continued)

- (b) Financial instruments not measured at fair value (continued)
- (ii) Balances with banks

Balances with banks include non-interest bearing current accounts, savings deposits and term deposits. The fair value of balances with banks approximates the carrying amount. These balances will be mature within one year.

#### (iii) Loans to customers

Loans to customers are net of provision for bad and doubtful loans and their carrying value approximates fair value.

(iv) Borrowings

The borrowings are not quoted in an active market and their value approximates the carrying amount.

#### 26.5 Capital management

The Company's objectives when managing capital, which is a broader concept than the 'equity' on the face of the balance sheet, are:

- To comply with the capital requirements set by the Central Bank;
- To safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of the business.

The table below summarises the composition of regulatory capital:

	201	5	201	4
	KHR'000 US\$		KHR'000	US\$
Tier 1 Capital				
Share capital	23,368,200	5,769,926	23,368,200	5,734,528
Reserves	4,279,558	1,056,681	3,695,520	906,876
Retained earnings	118,153,509	29,173,705	69,927,976	17,160,240
Less: Loan to related parties	(317,008)	(78,273)	-	-
	145,484,259	35,922,039	96,991,696	23,801,644
Tier 2 Capital Subordinated debt (*)	16,200,000	4,000,000	8,150,000	2,000,000
Total regulatory capital	161,684,259	39,922,039	105,141,696	25,801,644

(\*) Subordinated debt was approved by the Central Bank in September 2014 and April 2015.

APPENDIX: NOTES ON REQUIREMENT OF THE CENTRAL BANK'S PRAKAS

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### REQUIREMENT OF THE CENTRAL BANK PRAKAS FOR THE YEAR ENDED 31 DECEMBER 2015

### 1. SOLVENCY RATIO, Prakas No. B7-07-163

A licensed deposit-taking microfinance institution shall at all times maintain a solvency ratio of more than 15% of the institution's net worth. As at 31 December 2015, the solvency ratio of the Company was <u>18.75%</u>.

The solvency ratio calculation is detailed in <u>Schedule 1</u>.

### 2. LIQUIDITY RATIO, Prakas No. B7-07-163

A licensed deposit-taking microfinance institution shall at all times maintain a liquidity ratio of at least 50%. As at 31 December 2015, the liquidity ratio of the Company was 27,234%.

The liquidity ratio calculation is detailed in <u>Schedule 2</u>.

#### 3. NET OPEN POSITION IN FOREIGN CURRENCY, Prakas No B7-07-134

A licensed microfinance institution shall at all times maintain a net open position in foreign currencies in either any foreign currency or an overall net open position in all foreign currencies, whether long or short, which shall not exceed 20% of the Company's net worth. As at 31 December 2015, the net open position in US\$ and THB were short 0.96% and long 6.55% respectively.

The net open position calculation is detailed in <u>Schedule 3</u>.

#### 4. RESERVE REQUIREMENT, Prakas No. B7-07-163

A licensed microfinance institution shall deposit 8% of its voluntary deposits into an account maintained with the Central Bank. As at 31 December 2015, the reserve requirement was KHR 113 million which is higher by KHR 24 thousand than the Central Bank's requirement.

The reserve requirement calculation is detailed in Schedule 4.

## REQUIREMENT OF THE CENTRAL BANK PRAKAS FOR THE YEAR ENDED 31 DECEMBER 2015

## 5. LOAN CLASSIFICATION, PROVISIONING, AND DELINQUENCY RATIO, Prakas No. B7-02-186

Licensed micro-finance institutions shall classify their loan portfolios into the following four classes, depending on the financial situation of the borrower and the timeliness of principal and interest payments.

### Loan term of one year or less

- **Standard**: good financial condition and punctual payment of principal and interest.
- **Sub-standard**: some payments of principal and/or interest are overdue by 30 days or more.
- **Doubtful:** some payments of principal and/or interest are overdue by 60 days or more.
- **Loss:** some payments of principal and/or interest are overdue by 90 days or more.

## Loan term of more than one year

- **Standard**: good financial condition and punctual payment of principal and interest.
- **Sub-standard**: some payments of principal and/or interest are overdue by 30 days or more.
- **Doubtful**: some payments of principal and/or interest are overdue by 180 days or more.
- **Loss:** some payments of principal and/or interest are overdue by 360 days or more.

Mandatory provisions on the loans classified as follows:

- **Sub-standard**: 10% regardless of the collateral value except cash.
- **Doubtful** : 30% regardless of the collateral value except cash.
- *Loss* : 100%.

As at 31 December 2015, the mandatory provision provided by the Company was KHR 658 million.

Loan classification, provision and delinquency ratio calculation are detailed in <u>Schedule 5</u>.

## SCHEDULE 1 NET WORTH AND SOLVENCY RATIO AS AT 31 DECEMBER 2015

## **NET WORTH RATIO**

	KHR'000
I- Sub-total A : Items to be added	00 000 000
<ul> <li>Capital or endowment</li> <li>Reserve, other than revaluation reserves</li> </ul>	23,368,200 4,279,558
- Premium related to capital (share premiums)	4,279,556
- Provision for general banking risks, with the prior agreement of the NBC	_
- Retained earnings	69,343,938
- Audited net profit for the latest financial year	48,809,571
- Other items approved by the National Bank of Cambodia	-
	145,801,267
II- Sub-total B : Items to be deducted	
- For shareholders, directors, managers and their next of kind	
> Unpaid portion of capital	-
> Advances, loans, security and the agreement of the persons	
concerned as defined above	317,008
- Holding of own shares at their book value	-
- Accumulated losses	-
<ul> <li>Formation expenses</li> <li>Losses determined on dates other than the end of the annual</li> </ul>	-
accounting period (including provisions to be made for doubtful debt and	
securities)	-
6664m667	317,008
III- Total C : BASE NET WORTH = A – B	145,484,259
	,
IV- Sub-total D : Items to be added	
<ul> <li>Revaluation reserves, with the prior agreement of the NBC</li> </ul>	-
- Subordinated debt, with the prior agreement of the NBC, up to 100% of	
base net worth	16,200,000
- Other items, with the prior agreement of the NBC, could be included in	
the calculation of net worth and shall not be more than base net worth	-
V. Sub total F. Kama to be deducted	16,200,000
V- Sub-total E : Items to be deducted	
<ul> <li>Equity participation in banking and financial institutions</li> <li>Other items</li> </ul>	-
VI- Total F: TOTAL NET WORTH = C + D – E	161,684,259
	, ,

## SCHEDULE 1

NET WORTH AND SOLVENCY RATIO AS AT 31 DECEMBER- 2015

I-	Numerator	(A)
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Net worth

## II- Denominator (B)

Assets (\*)

	KHR '000	Weighting	
<ul> <li>Cash</li> <li>Gold</li> <li>Claims on the NBC</li> <li>Assets collateralized by deposits</li> <li>Claims on sovereigns rated AAA to AA-</li> <li>Claims on sovereigns rated A+ to A-</li> <li>Claims on banks rated AAA to AA-</li> <li>Claims on sovereigns rated BBB to BBB-</li> <li>Claims on banks rated A+ to A-</li> <li>All other assets</li> </ul>	3,881,625 - 34,040,692 - - - - - - - - - - - - - - - - - - -	0% 0% 0% 20% 20% 50% 50% 100%	- - - - - - - - - - - - - - - - - - -
III- Solvency ratio (A/B)			18.75%

(\*): The denominator of the ratio shall comprise the aggregate of the assets (net amount after deduction of provision and depreciation) and off-balance sheet items, weighted to their degree of risk. It excludes the items which are deducted in calculating the net worth according to the provisions of the Prakas on the calculation of microfinance institutions' net worth.

UNAUDITED

KHR'000

161,684,259

UNAUDITED

## SCHEDULE 2 LIQUIDITY RATIO AS AT 31 DECEMBER 2015

	-	KHR'000
I- Numerator: LIQUID ASSETS (A)		
Cash on hand Balances with the Central Bank (excluding statutory deposits) Balances with other banks	_	3,881,625 31,590,641 27,061,496
	-	62,533,762
Less: - Amounts owed to NBC		-
- Amounts owed to other banks (maturity less than one month)	-	18,765,481
	-	18,765,481
Net liquidity	-	43,768,281
Plus: - Portion of loans maturing in less than one month	-	32,121,560
LIQUID ASSETS	-	75,889,841
II- Denominator: ADJUSTED AMOUNT OF DEPOSITS (B)	KHR'000 %	
Voluntary savings	25%	278,659
III- LIQUIDITY RATIO (A/B)	-	27,234%

## SCHEDULE 3 NET OPEN POSITION AS AT 31 DECEMBER 2015

Currency	Assets KHR'000	Liabilities and capital KHR'000	Net open position KHR'000	NOP/ Net worth %	Limit %
Khmer Riel (KHR) US Dollars (US\$) Thai Baht (THB)	301,993,064 549,118,204 49,624,132	(311,032,180) (550,670,202) (39,033,018)	(9,039,116) (1,551,998) 10,591,114	-5.59% -0.96% 6.55%	20% 20% 20%
Total	900,735,400	(900,735,400)	-		
Net worth			161,684,259		

## SCHEDULE 4 RESERVE REQUIREMENT AS AT 31 DECEMBER 2015

	KHR'000
1-Voluntary	
1-1 Demand	-
1-2 Saving	548,004
1-3 Term	566,632
1-4 Other	-
1-5 Total Reservable Deposits	1,114,636
2- Compulsory 2-1 Program 2-2 Program 2-3 Program 2-4 Total Compulsory saving	- - 
3- Total saving mobilized	
8% Reservable Deposit	89,171

### SCHEDULE 5 LOAN CLASSIFICATION, PROVISIONING, AND DELINQUENCY RATIO AS AT 31 DECEMBER 2015

	Amount KHR'000	Rate %	Specific Provision KHR'000
Loan classification			
<b>1-Loans of one year or less</b> 1-1 Standard	213,783,649	0%	_
1-2 Substandard Past Due ≥ 30 days	116,447	10%	11,645
1-3 Doubtful Past Due ≥ 60 days	101,700		30,508
1-4 Loss Past Due ≥ 90 days	312,939	100%	312,939
Sub-Total 1	214,314,735		355,092
2-Loans of more than one year 2-1 Standard 2-2 Substandard Past Due ≥ 30 days 2-3 Doubtful Past Due ≥ 180 days 2-4 Loss Past Due ≥ 360 days Sub-Total 2	547,205,281 821,222 392,265 103,580 548,522,348	0% 10% 30% 100%	82,122 117,678 <u>103,580</u> 303,380
Grand total 1+2	762,837,083		658,472
All Ioan past due ≥ 30 days (A)			1,848,153
Loan outstanding (B)			762,837,083
Delinquency ratio (A/B)			0.24%